[insert date]

[insert name of recipient] [insert name of RSP] [insert address]

By email: [insert email address of recipient]

Dear [insert name of recipient]

## Provision of UFB2 Services – Variation to Reference Offer

As you will be aware, Northpower Limited has entered into an agreement with Crown Infrastructure Partners Limited to establish Northpower LFC2 Limited (**LFC2**), for the purpose of LFC2 rolling out ultra-fast broadband infrastructure in Hikurangi, Dargaville East, Dargaville West, Maungaturoto, One Tree Point, Ruakaka, Waipu, Mangawhai Village, Mangawhai Heads South, Mangawhai Heads North, Kaiwaka, Waikaraka, Ruawai and Paparoa, as part of the Government's UFB2 initiative.

Northpower Fibre Limited (**NFL**) has been appointed to offer the UFB2 services over LFC2's network (**UFB2 Services**).

The Reference Offer terms which will apply to the provision by NFL of UFB2 Services will be NFL's current Reference Offer (found at https://northpower.com/fibre/agreements), as varied by the specific UFB2 terms which are set out in the Schedule to this letter (ie where there are any differences between NFL's current Reference Offer and the terms on which NFL will provide the UFB2 Services, those differences have been specifically set out or otherwise referenced in the Schedule).

In summary, the key changes to NFL's current Reference Offer which relate to the provision of UFB2 Services are as follows:

- various definitions in the Reference Offer have been updated, including to define the Candidate Areas in which the UFB2 Services will be available;
- the scope of standard and non-standard installations;
- the service levels which will apply to the provision of UFB2 Services;
- a new service default payments regime; and
- a new customer satisfaction survey, which NFL is required to carry out on a quarterly basis.

By signing below you agree that the terms referred to above will apply to the provision of UFB2 Services, with effect from the date your first order for UFB2 Services is placed with NFL.

Nothing in this letter varies any of the terms on which UFB services are currently provided to you by NFL, which UFB services will continue to be provided to you by NFL pursuant to the terms of its current Reference Offer.

28 Mt Pleasant Road Raumanga Whangarei 0110 Private Bag 9018 Whangarei Mail Centre Whangarei 0148 0800 667 847 www.northpowerfibre.co.nz Yours sincerely

Darren Mason CEO Northpower Fibre Limited

Agreed for and on behalf of *[insert name of RSP]* Limited

Signed

Name:

Position:

Date: